

# Maltese home & business security systems, automation and renewable energy importer seeks innovative products to add to its portfolio under a supplier agreement or a commercial agency agreement

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Malta</b>	<b>BRMT20220427019</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b> <b>Supplier agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#">Nathalie Adamson</a>	<b>27/04/2022</b> <b>27/04/2024</b>	<b>27/04/2022</b>

## General Information

### Short summary

Maltese company specializing in the importation and installation of security products such as closed-circuit television (CCTV), intruder alarms, access control, electric fences, traps, fog generators, automation equipment, safes, internet of things (IOT) solutions, parking solutions and renewable energy seeks suitable partners in its sector to conclude a supplier agreement or a commercial agency agreement.

### Full description

Established in 2015 this Maltese company is the sole importer and agent of various high-end systems and products. Originally specializing in installation of CCTV systems and 12v solar panel, today the company has grown and has added home alarms, home entry systems, electric fences and photo voltaic solar systems to its portfolio. Their portfolio also includes security systems such as cameras, alarms, video intercoms, fog systems, access control, gates and vehicles barriers, parking control and safes. They are also involved in the renewable energy sector as well as animal management solutions including electric fences and pest control. Apart from that they also specialise in IOT solutions made up of video conferencing and audio products, digital displays and networking solutions. They offer best audio solutions to restaurants, churches, hotels, bars and offices. They are now interested to expand their product portfolio and would like to find suitable partners in order to conclude a supplier agreement or a commercial agency agreement. They are also open for reselling and turnkey projects.

## Advantages and innovations

## Stage of development

**Already on the market**

## IPR Status

**No IPR applied**

## Sustainable Development goals

**• Goal 9: Industry, Innovation and Infrastructure**

## Partner Sought

## Expected role of the partner

The company is looking for suppliers or manufacturers in security systems and renewable energy sectors. They are interested in representing other companies for turnkey projects, reselling products or importing products within their sectors. They would like to conclude a supplier agreement or a commercial agency agreement with suitable partners.

## Type of partnership

**Commercial agreement****Supplier agreement**

## Type and size of the partner

- **SME <=10**
- **SME 50 - 249**
- **Other**
- **Big company**
- **SME 11-49**

## Dissemination

## Technology keywords

- **06001021 - Single Use Products and Consumer Goods**
- **02009022 - Security systems**

## Market keywords

- **01004001 - Local area networks**
- **02007014 - Other industry specific software**
- **01001002 - CATV and pay TV systems**
- **06002003 - Power grid and distribution**
- **09003004 - Distributors, imports and wholesalers**

Targeted countries

- **World**

Sector groups involved