

# A Danish company seeks suppliers of wooden stairs.

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Denmark</b>	<b>BRDK20220428012</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Supplier agreement</b>	<ul style="list-style-type: none"><li>• Romania</li><li>• Poland</li><li>• Lithuania</li><li>• Ukraine</li><li>• Latvia</li><li>• Estonia</li></ul>
Contact Person	Term of validity	Last update
<a href="#">Kurt Bogild Kristensen</a>	<b>28/04/2022</b> <b>28/04/2024</b>	<b>28/04/2022</b>

## General Information

### Short summary

A Danish company seeks suppliers primarily of wooden "standard stairs", both for project construction (10 - 30 identical stairs), as well as for "individual" stairs.

### Full description

The Danish company is today one of Denmark's largest suppliers of wooden stairs. They have been selling stairs in Denmark for more than 30 years.

They no longer have their own production, and are today exclusively a trading company, with annual sales of approx. 2,500 stairs.

There are 30 employees, and the Danish company works with manufacturers in Sweden, Finland, Poland, and the Czech Republic.

The Danish company needs suppliers primarily on "standard stairs" - in "the cheap end", both for project construction (10 - 30 identical stairs), as well as for "individual" stairs.

The desired delivery time is 3 - 4 weeks.

The stairs must be delivered to the warehouse in Denmark, and the stairs must be delivered unassembled and

Carefully packaged.

The main products are ¼-swing stairs / ½-swing stairs and straight stairs.

The stairs are made primarily of white-painted beams and with steps in pine, beech, or oak.

Please see the attached pdf-file with pictures of examples of stairs.

The Danish company needs suppliers that can deliver 2 - 300 stairs per year, and preferably with the potential to deliver 6 - 800 stairs per year.

Advantages and innovations

Stage of development

**Already on the market**

Sustainable Development goals

• **Not relevant**

IPR Status

**No IPR applied**

## Partner Sought

Expected role of the partner

The suppliers must handle the full production process, procure the raw materials, and take care of the logistical tasks about sending the goods to Denmark.

Type of partnership

**Supplier agreement**

Type and size of the partner

• **Other**

## Dissemination

Technology keywords

Market keywords

• **09007002 - Manufacture of construction materials, components and systems**

Targeted countries

- **Romania**
- **Poland**
- **Lithuania**
- **Ukraine**
- **Latvia**
- **Estonia**

Sector groups involved

## Media

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PDF documents



[Foto standardtrapper.pdf](#)

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