

German recruitment agency is looking for European recruitment partners to collaborate under services agreements to recruit workforce for the German job market

Summary

Profile type	Company's country	POD reference
Business request	Germany	BRDE20220504007
Profile status	Type of partnership	Targeted countries
PUBLISHED	Outsourcing agreement Commercial agreement	• World
Contact Person	Term of validity	Last update
Henrike Wushe	4/5/2022 4/5/2024	05/04/2022

General Information

Short summary

This German recruitment agency recruits employees for its clients in Germany in various sectors (among others health care, engineering, food industry, production/manufacture, logistics). They are looking for reliable European partners in the recruitment sector, under services agreements, in order to provide a sufficient workforce for Germany.

Full description

With markets open and globalisation being the new standard, people are increasingly mobile with regards to changing the countries where they live and work. Similarly, military conflicts as well as poverty foster international people movements. With staff shortages in many first world countries on the other hand, international/cross-border recruiting is becoming more and more relevant to secure staffing needs all over Europe and the world.

The German personnel service provider is one of the leading recruitment agencies in the region, with offices throughout Germany. They specialise in the recruitment of German as well as foreign personnel for a variety of sectors, such as health care, engineering, food industry, production/manufacture, logistics, public administration and information technology.

As an added value, they offer close support to those applicants with a foreign background by their own welcome centre – ranging from the search for appropriate accommodation to official appointments with public offices, recognition of qualifications and the integration into the new workplace.

The recruitment agency has many years of experience in human resource management and recruitment as well as legal requirements and knowledge of regulations for foreigners to work in Germany.

The agency is interested in long-term collaborations with similar (recruitment) agencies across Europe under services agreements to fulfil their demand for skilled workers.

It is important that workers are able to relocate to Germany and work under the freedom of movement regulation of the EU.

Advantages and innovations

Stage of development

Already on the market

Sustainable Development goals

• **Goal 8: Decent Work and Economic Growth**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

This German recruitment agency is looking for reliable European partners working in the same field of activity, i.e. the recruitment sector. The potential partners must be able to search and find candidates who are willing to work in Germany.

Collaboration in the framework of a service agreement is offered.

Type of partnership

Outsourcing agreement

Commercial agreement

Type and size of the partner

• **SME 11-49**

• **SME 50 - 249**

• **SME <=10**

• **Other**

Dissemination

Technology keywords

Market keywords

- **09003005 - Consulting services**
- **09003007 - Other services (not elsewhere classified)**

Targeted countries

Sector groups involved

- **World**