

# Ukrainian SME, manufacturer of meat and meat products, is looking for distributors

## Summary

Profile type	Company's country	POD reference
<b>Business Offer</b>	<b>Ukraine</b>	<b>BOUA20220526013</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#">Diana Tretiak</a>	<b>26/05/2022</b> <b>26/05/2024</b>	<b>26/05/2022</b>

## General Information

### Short summary

Ukrainian SME, which has many years of experience in poultry breeding, production and processing of meat and meat products, offers the highest quality duck meat. The main activity of the enterprise is the sale of duck carcasses. Main advantages include competitive price, which depends on the size of the wholesale purchase, high quality and natural products. The SME expects long-term cooperation with foreign partners via distribution services agreement.

### Full description

Ukrainian SME is an enterprise for poultry breeding, production and processing of meat and meat products. The main task of which is to expand sales markets for products of the meat industry in Ukraine and expand foreign economic relations.

The company creates all conditions for updating the technological and technical base, which allows it to occupy a leading position in the domestic market.

The production of this enterprise is certified according to ISO 9001: 2008 "Quality Management System" and FSSC 22000 "Food Safety Management". In addition, the slaughterhouse has implemented the HACCP system "Hazard Analysis System, Hazardous Factors and Control of Critical Points".

Ukrainian SME offers top quality duck meat in various cuts and packages, the price for all products is affordable and depends on the size of the wholesale purchase, while the quality is invariably high, and favorable terms of cooperation regarding the sale of goods are also offered.

The company uses shock freezing technology and sealed packaging that allows to store products for a long time.

Standard product packaging sizes:

weight

10-12 kg

packaging

cardboard boxes, blocks 10-12 kg, individual (plastic, vacuum) packaging

heat treatment

shock freezing at a temperature not exceeding -35 °C

shelf life

no more than 180 days at a temperature not exceeding -18 °C and relative humidity at 85-95%.

To achieve the result of quality and high performance indicators, the company uses the latest modern high-tech equipment from well-known European manufacturers: Thish Deboner (Netherlands); PETRUZALEK (Austria); Nowicki (Poland).

Ukrainian SME is looking for partnerships for distribution of their products in international, preferably European, markets via distribution services agreement. Potential partners should have good connections and experience in selling similar products, and the ability to organize sales. The role of the partners will be to expand SME's products to new markets.

#### Advantages and innovations

- use of high quality feed;
- competitive price;
- biosecurity;
- organic meat;
- using the best world practices of meat production;
- modern equipment from leading European manufacturers.

#### Stage of development

**Already on the market**

IPR Status

**No IPR applied**

#### Sustainable Development goals

- **Goal 2: Zero Hunger**

## Partner Sought

#### Expected role of the partner

The scope of activity of the sought partners is retail and wholesale of duck carcasses in European markets. SMEs are looking for both small businesses and large sales. Potential business partners should have good connections and experience in selling similar products, experience in international cooperation. The role of the partners will be to expand SMEs' products to new markets.

The expected form of cooperation is a distribution services agreement.

#### Type of partnership

**Commercial agreement**

#### Type and size of the partner

- **SME 11-49**
- **SME <=10**
- **SME 50 - 249**

## Dissemination

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### Technology keywords

- **08001004 - Food Processing**

### Targeted countries

- **World**

### Market keywords

- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

### Sector groups involved