

“Incoming Company Mission with food and wine buyers from Baltics 2019”

Food Products

Toledo (Spain) 23 May 2019

Organizer:



Coorganizers:



With the support:





OLEO QUIROS, S.L.

Website : <https://www.oleoquiros.com/copy-home-la-finca>

Contact : Mr. Eliseo Población

Family company with more than 60 years of experience in olive culture and olive oil production.

Both conventional and organic production, in the plantation are three olive varieties: Arbequina, Picual and Cornicabra, the last one is certified under the Designation of Origin "Montes de Toledo".

Their oils are certified by the International Association QV Extra, a non-profit association indicating that producers with this label meet the strictest quality parameter in the market.

A large portfolio of products, which their different formats cover all needs of the costumers.

FINCA LA MONCLOA - Limited edition and great selection of their varieties (Arbequina, Picual, Cornicabra)

OLEO QUIROS – Conventional production: monovarietal and coupages in different types of formats

PAGO DE QUIROS – Organic production certified: coupage of varieties

ART OF OIL – Flavored organic olive oil (Truffle, Rosemary, Chili and Lemon&Garlic)

The company has no distributors in Baltic area, so this is an opportunity to find anyone. English spoken

The company is looking for food distributors with experience in olive oils and a portfolio of medium and high products focused on supermarkets and HORECA

PISTACHOS DEL SOL , S.L.

Website : <http://www.pistachosdelsol.com/en/>

Contact : Mrs. Elena de Miguel



PISTACHOS DEL SOL is a reference point in the international processing and marketing of pistachios. Thanks to the knowledge and rigorous control of the processing which is carried out beginning with the harvest of the fruit until it gets in the hands of the client, these are possibly one of the best pistachios in the world.

Conventional & organic pistachios provided raw, roasted and salted or shelled.

No distributors in Baltic countries. English spoken

The company is looking for local food distribution companies, big stores, delicatessen and/or snack companies and supermarkets chains.

GERIALSA , S.L.

Website : <http://www.gerialsa.com/en/>

Contact : Mr. Emilio José Serrano



GERIALSA was created in 1992 and it is dedicated to the production, sales and distribution of food products: olive oils, olives, canned fish, canned vegetables, pates, sauces, etc. We control the raw materials and the auxiliary materials to manufacture all our products in the different factories where we are partners, or where we have an agreement, this way we have the wide range of high quality products.

Our main facilities is located in Alcabon (Toledo), we have 10,000 square meters equipped with the most modern technologies, this is the logistic center and headquarters of the company, with a computer system of complete traceability of the manufactured products, and with IFS international certification.

Trademarks: 1921, Saboralsa, Oro Extremeño, Molino de Montemayor and Krissoliva.

No distributors in Baltic countries. English spoken

The company is looking for food distributors and wholesalers, central purchasing, food and gourmet stores, supermarkets, specialized shops, and clients in Food Service channel too. They have most of the products in Food Service format as well.

CASAS DE HUALDO, S.L.

Website : <http://www.casasdehualdo.com/en>

Contact : Mrs. Cristina Aízpun



Family olive grove, producer of premium extra virgin olive oil since 1986.

With 300,000 olive trees and the creation of an oil mill, they managed to make the great leap to turn their product into one of the best oils in the country.

Olive varieties: Arbequina, Picual, Cornicabra and Manzanilla. They commercialize the product in different lines: monovarietals, first day or harvest blends, oils in tin, gift boxes, an oil for children and a travel kit.

Monovarietal olive oils: "Casas de Hualdo" in glass bottles 25ml, 250ml, 500ml

Premium blends: "Reserva de Familia" and "Partida Real"

EVOO for children "Casitas de Hualdo" and EVOO for travellers "OliveTROTTER"

Coupages for daily cooking: 3 liters tins, "HARMONY" and "SENSATION"

1 reference for organic olive oil.

Distributors in Poland and Lithuania but not in Latvia and Stonia. English spoken

The company is looking for food distributors well-introduced in their markets and interested in high quality products. Experience in the gourmet products is valuable but not necessary to have knowledge in olive oils. Potential partners with a commercial long-term relationship.

More interested in Latvian and Estonian markets, but open to the rest.

QUESOS CORCUERA, S.L.

Website : <http://www.corcuera.com/>

Contact : Mr. Luís Ludeña



Company specialized in manufacturing cheeses with 70 years of experience and a production of 1,5 million kilos per year.

They elaborate its selection of sheep cheeses under the seal of quality and guarantee of the Protected Designation of Origin “Queso Manchego”.

Products: Manchego cheese, mixing cheese and Iberico cheese, goat cheese and white paste

No distributors in Baltic countries. English spoken

The company is looking for distributors in big surfaces, HORECA channel and gourmet shops.

MORA INDUSTRIAL, S.A.

Website : <https://www.morainsa.com/en/>

Contact : Ms. Vistoria García



MORA INDUSTRIAL is a family business, where all the knowledge and tradition of three generations pours into the production of oils. Their manufacturing processes are focused on providing the maximum guarantee of the products obtained, ensuring the strict quality control requirements and successfully met by every department involved in all the phases of the production process. Apart from virgin olive oils, MORAINSA commercialize olive pomace oil too and offers different formats for all its products, making it possible for them to adapt to any transport requirement.

Products:

Extra Virgin Olive Oil, organic and conventional Protected Designation of Origin "Montes de Toledo" with "Morainsa" and "Ornal" brands.

Pomace olive oil with "Meditolive" brand

They are packaged in PET bottles, garafes and glass bottles, both in conventional and organic

They can do distribution trade marks too

No distributors in Baltic countries. English spoken

The company is looking for CEO (Chef Executive Contact) of food distribution companies

EMBUTIDOS Y JAMONES ESPAÑA E HIJOS, S.A.

Website : http://espanahijos.com/en/embutidos_espana/

Contact : Mr. Sebastián Ramírez



EMBUTIDOS Y JAMONES ESPAÑA is a family company specialized in production and commercialization of iberico and cured meats and hams.

Three different trade marks

The company has a cured meats factory and drying rooms for hams where products are prepared to the highest quality. The ham factory has a capacity of 180.000 pieces and the associated drying rooms have a capacity of 5.000.000 kg / year and 13.000m². There are a total of 23 drying rooms, 10 chilled-storage rooms, 3 packing rooms and 1 microbiological Laboratory.

Distributors in Baltic countries but not in Poland. English spoken

The company is looking for cured meat and hams distributors and fresh and iced meat distributors only in POLAND

ESPERANZA DEL CASTILLO, S.L.

Website : <http://www.quesosesperanza.com/english/inicio.html>

Contact : Mr. Antonio de la Casa



ESPERANZA DEL CASTILLO is a family company specialized in production and commercialization of cheese under Protected Designation of Origin “Manchego” and other ones since 1952.

Products:

Manchego cheese: cured, semi-cured, matured and handmade packaged in 1 kg, 3 kg, and wedges

Blended cheese (sheep, goat and cow): cured, semi-cured, mild and fresh

Goat and sheep cheese: fresh, peppered and cured

No distributors in Baltic countries. English spoken

The company is looking for food distributors, shop channels and commercial agents.

CABEZA TURMAL, S.L. (LA TEJEA)

Website : <https://www.latejea.com/es/>

Contact : Mr. Antonio de la Casa



LA TEJEA is specialized in elaborating gourmet jams and canned vegetables specially for the fusion cuisine and signature cuisine, in the most artisan and traditional way. It's already present in 8 countries and their export experience has more than 10 years. Their products are all made in small batches to get more control on quality. They are just making artisan products that are 100% natural, using excellent raw materials and no additives. They lose productivity to get extra quality in a unique product. La Tejea has a handmade production and all of their products have 3 years of shelf-life.

Handmade jams, fusion jams, sauces and reductions in 50 ml., 130 ml., 270 ml., 1 kg. packagings.

No distributors in Baltic countries

No distributors in Baltic countries. English spoken

The company is looking for food distributors, shop channels and commercial agents.

PROYECTO LOS AIRES (LAURA GARCIA)

Website : <https://proyectolosaires.com/what-is-pla-3/?lang=en>

Contact : Mr. Guillermo Sánchez

Proyecto Los Aires

LOS AIRES Project was born as a result of the innovation of a small family farm in Toledo. It's composed of two young biologists who are committed to organic farming and quality in extra virgin olive. They produce organic extra virgin olive oil from a centuries-old organic family olives farm in Toledo. It's a monovarietal oil made from 100% early-harvested Cornicabra variety, which are cold-pressed at a temperature of less than 20°C. under the trade mark PLA. One of the objectives of Proyecto Los Aires is the respect for each and every one of the phases of the process for obtaining an extra virgin olive oil of quality, betting on an organic crop and an early harvest. They offer oleoturism services by showing walks, oil tasting courses and lunch in the olive grove.

No distributors in Baltic countries. English spoken

The company is looking for food distributors working with selected brands and quality food products and HORECA customers, delicatessen and organic shops.

LA PONTEZUELA S.L.U.

Website : <https://lapontezuela.com/en/content/6-about-us>

Contact : Mr. Eduardo Pérez



Finca La Pontezuela is a family farm located in the region of Montes de Toledo, with over 400 hectares dedicated to the cultivation of cereal and olives of the Picual and Cornicabra varieties.

La Pontezuela SL is a company dedicated to the production and distribution of high quality Extra Virgin Olive Oil. The company is looking for food distributors working with selected brands and quality food products and HORECA customers, delicatessen and organic shops.

The company produces two trade marks "5 ELEMENTOS" and "Finca La Pontezuela" in different formats (bottles 250 ml., 500 ml., 1 l. and in cans 1l. and 2,5 l.)

No distributors in Baltic countries. English spoken

Their objective is to find distributors focused in wholesalers and Gourmet channel.

SPAIN OVERSEAS TRADE DEVELOPMENT, S.L.

Website : http://www.gourmetoverseas.com/nosotros_in.html

Contact : Ms. Eva Podereux



Gourmet Overseas is a full-service company specialized in assisting small and medium-sized companies to enter foreign markets with high quality food and beverages from Spain. Their mission is to export selected food and beverages from Spain to the rest of the world. They are working for companies exporting to more than 25 countries in the world.

The company offers the following products for the countries involved in the company mission:

- olive oil from the company ACEITES DELGADO, third generation producing high quality EVOO
- dried nuts from the company OROZCO, fried and roasted almonds, nuts
- Iberico hams, charcuterie and iberico meats from the company BELLOTERRA, BRC& IFS Certificate

No distributors in Baltic countries. English spoken

Gourmet overseas is looking for distributors of these products

PRODUCTOS CARNICOS RUIZ ARROYO, S.L.

Website : <http://www.ruizarroyo.com/index3.html>

Contact : Mr. Antonio Huertas



The company is an industrial slaughterhouse for ovine and bovine cattle, they have an own Livestock farm devoted to buying and selling bovine and ovine cattle. They are dedicated to the distribution of fresh meat, in carcass, half-carcass, pieces, vacuum packaged or packaged under a protective atmosphere, commercial links with companies in different countries as France, Portugal and Italy.

No distributors in Baltic countries. English spoken

The company is looking for food distributors focused on HORECA and supermarkets

QUESOS GOMEZ MORENO, S.L.

Website : <https://quesosgomezmoreno.com/en/>

Contact : Mr. Jose Angel Gómez Moreno



Gómez Moreno holds more than a century's experience in making authentic artisanal "manchego" cheese, The key to their success remains selective rigor of the raw material: pure milk of Manchego sheep of their own livestock.

They produce high quality cheeses with the trade marks GOMEZ MORENO and CARPUELA under the Designation of protected Origin MANCHEGO cheese.

Manchego cheese raw milk & pasteurized, sheep's milk cheese made with rosemary, EVOO, black truffles

National and International awards

IFS Certificate Cured , semi-cured cheeses, soft cheeses and in olive oil.

No distributors in Baltic countries. English spoken

Their objective is to find food distributors of these products in the European markets involved in the Company Mission.

ACEITES HERMIDA, S.L.

Website : <http://www.aceiteshermida.com/en/>

Contact : Mr. Pedro Hermida



ACEITES HERMIDA is a family company dedicated to the production and commercialization of recognised Extra Virgin Olive Oils within the region of Castilla-La Mancha, both conventional and organic. Actually, the company produces around 500.000 Kgs. of olive oil. Its history goes back to 1.940, date in which the grandfathers of the present proprietors decided to construct the olive oil press. They have a wide range of products and presentations in PET bottles and garafes and glass bottles in different size.

Trade Marks: HERMIDA Varieties: multivarietal, cornicabra, premium

No distributors in Baltic countries. English NOT spoken

Their objective is to find food distributors of these olive oils in Europe.

LOS BARBECHOS, S.A.

Website : <http://aceitedelazaraque.com/>

Contact : Mr. Diego Gómez Ferrer



LOS BARBECHOS S.A. is a family company dedicated to the production of Extra Virgin Olive Oil under the trade mark ACEITE DEL AZARAQUE. They produce both conventional and organic extra virgin olive oil with the olive varieties Arbequina, Picual and Hojiblanca. In their olive farm grove they respect the environment and conserve soil fertility using natural resources optimally and excluding the use of chemical synthesis products.

The company has participated in Olive oil International Awards

Trade mark: Organic Extra Virgin Olive oil "Camino de Anibal"

No distributors in Baltic countries. English spoken

Their objective is to find food distributors of these products in Europe.

VINOS Y BODEGAS PEREZ ARQUERO

Website : <http://www.bodegasperezarquero.com/>

Contact : Mr. Antonio Tajuelo



PEREZ ARQUERO is a family company created in 2000 and specialized in the production of different organic food products as Manchego cheese, pistachios and almonds, olive oil and wines.

Organic farming perfectly defines their way of understanding agriculture and, in general, the environment. The raw materials used to make cheese, wine and olive oil are cultivated using the same practices that previous generations have given us. All the lands that they cultivate today have organic certification or are in the process of conversion towards organic farming.

Trade marks:

- Organic "Manchego" Cheese (Designation of Origin) PÉREZ ARQUERO
- Organic Extra Virgin olive oil PEREZ ARQUERO
- Organic BIAZU wines (red and white ecological, and Reserva)

No distributors in Baltic countries. English spoken

The company is looking for food distributors of organic and/or gourmet products.



HUEVOS EL HUEVON, S.L.

Website : <https://huevoselhuevo.com/?!lang=en#>

Contact : Mr. Paco Pio

HUEVOS EL HUEVON is one of the top egg traders on a national and international scale since 1969, currently they sell more than thirty million dozen eggs per year. Supplier farms holds all the necessary records and audits for international commerce with a total guarantee of quality and traceability. Logistics and transport to any part of the world in HC40 reefer containers. The company offers the possibility of road transport, it will be faster and safer and in refrigerated containers.

Products: brown and white eggs of all types (XL, L, M, S), all coming with a quality guarantee in concordance with the strictest biosecurity measures, from hens kept according to European animal welfare standards. Organic eggs, Free-range eggs, Barn eggs and Standard eggs.

No distributors in Baltic countries. English spoken

The company is looking for food distributors focused to supermarket channels.

NICO JAMONES

Website : <https://www.nicojamones.com/en/>

Contact : Mr. Rafael Gómez



Nico Jamones is a family company founded in 1965, specializing in traditional Serrano and Iberico cured ham. Nowadays, they have become one of the principal and most prestigious producers in Spain and they are present in more than 45 countries all over the world.

Among our strengths, the company would like to highlight the experience of generations, the most advanced technology in the modern industrial facilities, the compliance with regulations of the most demanding international quality systems, such as IFS and BRC and they are members of The Consorcio Jamón Serrano Español. They were awarded as “The Best Serrano ham in Spain” in 2016 and “Gran Selección” Castilla – La Mancha in 2017 and 2018.

The company offer a wide range of Serrano and Iberico hams in different formats such as whole piece, boneless, pre sliced in vacuum packed or MAP (from 50g to 900g), blocks and also a great variety of Spanish sausages, Iberico Chorizo, Salchichon, lomo, Chorizo sarta, fuet or Special assortments. Among their best seller they highlight the gift boxes (including ham and ham holder), Mini Jamon and the new FREE ADDITIVES or LOW SALT Serrano ham, the most natural products.

No distributors in Baltic countries. English spoken

The company is looking for food distributors

LAGUA PARTS S.L.

Website : <http://www.laguaparts.com>

Contact : Mr. Francisco Javier García



LAGUA PARTS is a company located in Toledo since 2004. The main activity is the manufacture of quince paste, fig paste, strawberry, pear and peach paste of high quality. Their main ingredient is Spanish fruit which guarantees the quality of their main raw material.

The second activity is the manufacture of natural liquid caramel, strawberry and vanilla syrups.

BRC and IFS certifications that guarantee the food safety of all their products.

Products allergen-free and gluten-free

Quince paste is ideal with cheese

The company offers a wide range of formats to satisfy all distribution channels. Specialists in single dose portions from 20 to 65 gr., being leaders in the market. Plastic and can containers from 140 gr. To 6,5 kg, also elaborating industrial formats for other industries such as manufacturers of cakes (elaborating quince paste for cheese cakes).

Wooden formats gives the product a distinguished presentation, especially for the most demanding establishments.

No distributors in Baltic countries. English NOT spoken

The company is looking for food distributors and distribution channels.